

SIRMA GROUP AT A GLANCE

H1 2018 Interim Consolidated Data



SHAREHOLDER STRUCTURE

17%
52 Corporates

970 Individuals

83%



shares

59 360 518

Main Shareholders

- Georgi Marinov 8.88%
- Tsvetan Alexiev 8.20%
- Chavdar Dimitrov 8.00%
- Veselin Kirov 7.92%
- Ognian Chernokozev 6.30%

Free Float
61%

KEY PERFORMANCE INDICATORS



5 MBGN

EBITDA H1 2018

28 MBGN

REVENUE H1 2018

+29% y/y

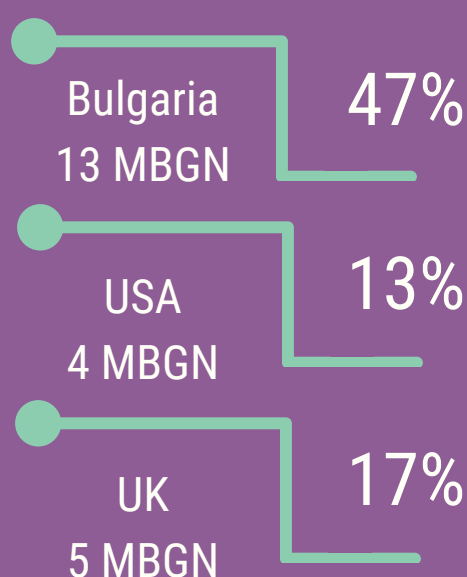
3 MBGN

NET PROFIT H1 2018

+132% y/y

GEOGRAPHY OF REVENUE

Top 3 Markets



4.5 MBGN

5 MBGN

19 MBGN

REVENUE DYNAMICS

+21%_{y/y}

10.5 MBGN

Sales of Goods

+35%_{y/y}

18 MBGN

Sale of Services

+29%_{y/y}

28.5 MBGN

Total Sales



FOR REFERENCE: WWW.SIRMA.COM